

PAUL HOBBS

WINERY & VINEYARD



Lindsay Vineyard in spring before budbreak

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TO KALON AT AUCTION

At this year's Naples Winter Wine Festival, a vertical of our *Cabernet Sauvignon, To Kalon Vineyard, Oakville, Napa Valley* sold for the equivalent of \$1,600 a bottle.

See page 3 for more on To Kalon

DEAR FRIENDS,

As we get ready to introduce our fall offerings for 2005, we wanted to take a moment to turn the newsletter around and talk about, well—you!—our friends on the mailing list; both the long-time members whom we've gotten to know over the years and the new subscribers who have joined us recently. We want to express our appreciation to all of you for supporting our family winery.

A BRIEF OVERVIEW:

Our subscribers receive early notice of new releases, personal allocations of our most limited wines, and special offerings of rare library selections that are available to no one else.

In 2004, we began outsourcing the shipping of our wines which allowed us to start shipping to more of you in a greater number of states, and we will keep the list growing as the laws continue to change in the way we expect that they will.

THE WINE NEWS HEARD 'ROUND THE WORLD

You may have already heard, but since good news bears repeating...

In May the Supreme Court ruled in favor of wineries and wine-lovers, deciding that states currently allowing in-state winery



Our new hospitality center will overlook our winery and vineyard

NEW CHANGES:

For this offering, we are trying something new and sending out our newsletter earlier than usual to ensure that you absolutely have first access to the special wines being offered this fall. In addition, we are now accepting American Express, and for the first time we have allowed space on the order form for you to make requests for additional wine beyond the bottle limit. We hope this will be good news to some of our thirstier friends. We are also offering select magnums of our new releases, something we normally do in a separate offering, if at all.

NEW FOR YOU AT THE WINERY:

Last but not least, we are excited to announce that we have broken ground on a beautiful new private hospitality building which will include a state-of-the-art chef's kitchen, indoor and outdoor dining, wine cellar and guest lounge where you will be able to relax and taste with us when you book a tour and tasting. You may expect to receive an invitation to a grand opening celebration as early as next spring.

Until then, please see the back page for where to find us at events around the country this fall.

shipments will not be able to prevent their residents from receiving wine shipments from out-of-state wineries. New York and Michigan were the states involved in this groundbreaking case, but this news shows a shift in thinking that may set

the stage for more open and direct access to wine nationwide. It will take time for the changes to be implemented, but it is great to know that wine is beginning to be given the respect it deserves.

FALL 2005 RELEASES:

THESE WINES REPRESENT OUR MOST LIMITED, SINGLE-VINEYARD RELEASES.

2003 CHARDONNAY, RICHARD DINNER VINEYARD, SONOMA MOUNTAIN

Since our first vintage in 1991, the wine we produce from this vineyard has developed a loyal following, becoming one of our most sought-after wines. As this vineyard ages, the quality remains superior but yields are more limited with each vintage.

The 2003 is expressive and open with a nose of pineapple and apple butter, leading to flavors of red apple, *dulce de leche* and orange peel, and a racy finish.

Aged 11 months in 74% new French oak.
514 cases.



2003 CHARDONNAY, WALKER STATION VINEYARD, RUSSIAN RIVER VALLEY

Walker Station Vineyard produces our most limited chardonnay, available exclusively to the mailing list and a few hand-picked restaurants around the country.

on the elegant, layered palate, with hints of almond, mandarin orange and yeasty bread. The finish is soft with a touch of white pepper.

Tropical floral notes and lemon zest on the nose lead to yellow and green apple

Aged 15 months in 75% new French oak.
95 cases.



2003 CUVEE AGUSTINA CHARDONNAY, RICHARD DINNER VINEYARD, SONOMA MOUNTAIN

This barrel selection is named after my daughter and is produced only in the very best vintages. 2003 began as a difficult one with hot and cold spikes, but has resulted in what we feel is one of the best Cuvée Agustina Chardonnays we have produced.

Brilliant gold in color with a nose of honeysuckle and spice, this wine is unctuous and mouth-filling, with flavors of pear, spiced apple and lemon custard, and an enduring, velvety finish.

Aged 16 months in 89% new French oak.
201 cases.



2003 PINOT NOIR, HYDE VINEYARD, CARNEROS, NAPA VALLEY

Varying temperatures in Carneros throughout the spring and early summer resulted in smaller yields and therefore slightly more concentrated pinot noir.

and currant and shows focused, forward flavors of cherry, ripe plum and tea rose with a hint of vanilla. Brambly notes lead to firm tannins marking mark a lively finish.

Saturated with deep maroon color, this wine opens with aromas of boysenberry

Aged 11 months in 69% new French oak.
899 cases.

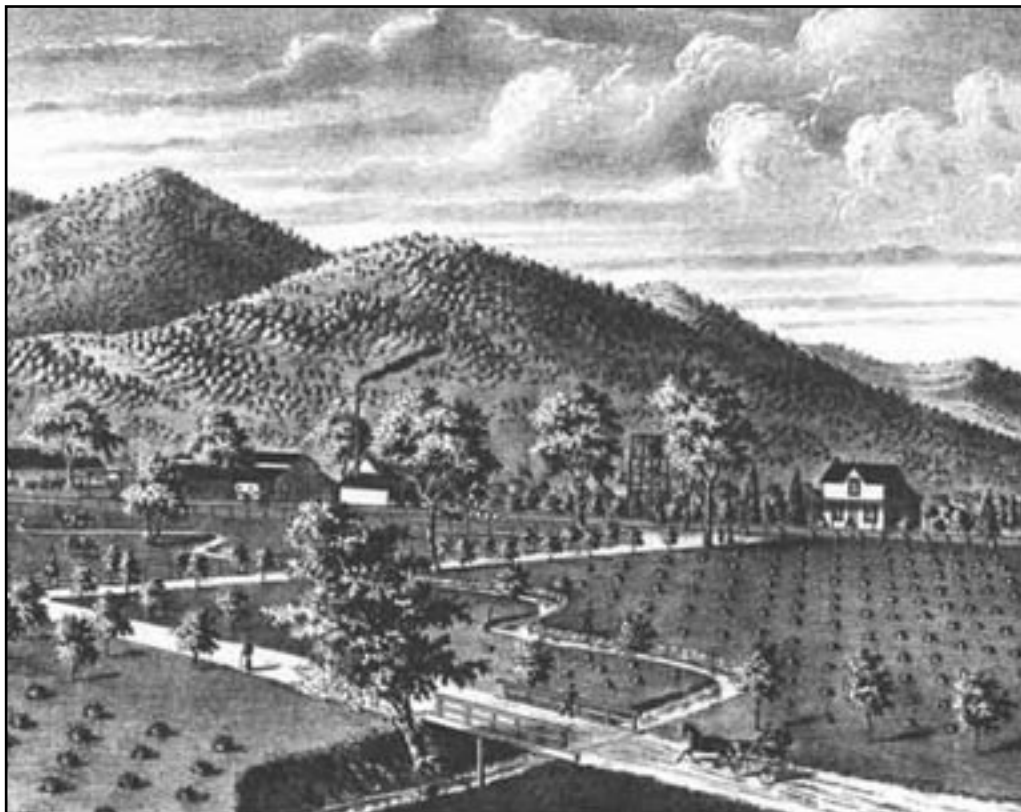


2002 CABERNET SAUVIGNON, TO KALON VINEYARD, OAKVILLE, NAPA VALLEY

A wine as special as this deserves a special introduction. This wine is made from a vineyard with one of the richest heritages in all of Napa Valley, and the 2002 vintage provided for a rare combination of fruit purity, uncommonly opulent tannins and balance.

In 1880, pioneering Napa Valley vintner H.W. Crabb predicted a luminary future for California as a wine-producing region, and his vision and enthusiasm paid off as his wines won medals from San Francisco to the World's Fair in Paris throughout the 1890's. He decided to name his most prized property 'To Kalon.' He is quoted as having said, "The name To Kalon is Greek and means the highest beauty or the highest good, but I try to make it mean the boss vineyard."

In the 20th century, To Kalon found new glory as 'Beaulieu Vineyard #4,' the source of the legendary Georges de Latour wines made by famed winemaker Andre Tchelistcheff.



To Kalon Winery, Wine Cellar, Distillery and residence of H.W. Crabb; 1878

Located on the western side of the valley, the vineyard receives the full benefit of morning and afternoon sun, as well the cooling marine influences in the evening. Its gravelly soils are minerally and low in organic content. This distinguishing combination of factors allow for the development of complex flavors and rich tannins.

When Andy Beckstoffer purchased the famed 'BV4' portion of To Kalon in 1993, he asked me if I would be interested in making wine from the vineyard and offered me my choice of vineyard blocks. I seized this rare opportunity and set about working with the vineyard to produce a cabernet that would express my personal style and at the same time honor the extraordinary character of this historic site. Our inaugural vintage, the 1999, won fans right out of the gate, along with a '94' point rating from Wine Spectator. Parker awarded the 2001 '98' points.



Tasting from the barrel, Robert Parker described the 2002 as "a modern day Napa legend in the making." Upon returning to taste it in bottle last year he commented, "The 2002 Cabernet Sauvignon, Beckstoffer To Kalon Vineyard is one of the greatest young cabernets I have tasted from California. Believe it or not, it reminds me of the way the 1986 Mouton-Rothschild tasted at age two or three. It is a classic from the tenderloin of Napa Valley—the Oakville corridor... The wine has tremendous opulence, massive body, but unbelievable intensity, balance and overall harmony. There is considerable tannin and acidity that offers vibrancy and delineation, but all this is seamlessly integrated into this modern-day classic. This is a fabulous wine..."

————— '99' points —————

100% cabernet sauvignon, aged in 100% new French oak for 20 months and bottled unfinned and unfiltered. 611 cases.



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SUMMER/FALL 2005 EVENTS

July 11: Winemaker Dinner at GAIA—Greenwich, CT

July 14: Winemaker Dinner at Napa Rose—Anaheim, CA

Jul 29 - August 1: IPNC (International Pinot Noir Conference)—
McMinnville, OR

August 18: Winemaker Dinner at Canlis Restaurant—Seattle, WA

Aug 22: Family Winemakers of California Tasting at Fort Mason—
San Francisco, CA

Nov 17: Winemaker Dinner at Sea Ranch—Sea Ranch, CA

Nov 19: PinotFest at Farallon Restaurant—San Francisco, CA

We will update this information on our website this fall so
please check in with us periodically at www.paulhobbs.com.

SPRING 2006 PREVIEW

THE FOLLOWING WINES WILL BE OFFERED IN NEXT SPRING'S NEWSLETTER:

2004 Chardonnay, Russian River Valley

2004 Pinot Noir, Russian River Valley

2003 Merlot, Michael Black Vineyard, Napa Valley

2003 Cabernet Sauvignon, Napa Valley

2003 Cabernet Sauvignon, Hyde Vineyard, Carneros, Napa Valley

2003 CrossBarn Cabernet Sauvignon, Napa Valley